Aarna Networks Reseller Program
Expand revenue, get into exciting 5G/edge deals

5G and Multi-access Edge Computing (MEC) are born in the cloud, and will require workload automation to a degree not seen before. ONAP is a Linux Foundation open source project that provides a common platform for enterprises and Communication Service Providers (CSPs) to rapidly roll out new services on numerous edge and core clouds.

ONAP provides orchestration, automation (service assurance), and end-to-end lifecycle management (LCM) of MEC applications, edge analytics, and network services. It also includes a design framework and is the top Linux Foundation Networking project. It was kicked off by AT&T, China Mobile, and others in 2017. A fully open source project, ONAP now enjoys support by CSPs that represent over 70% of worldwide mobile subscribers. ONAP is also a focal point of collaboration for standards groups such as ETSI, TMForum, MEF, 3GPP, and CNCF. And the Linux Foundation OVP program for VNF interop with ONAP is expected to generate a large ecosystem of compliant VNFs. For these reasons and more, you should consider ONAP.

The Aarna Networks ONAP distribution 3.0 (ANOD) is a 100% pure play open source supported version of the community ONAP Dublin release. We are the #1 ONAP distribution by users.

Along with ANOD, we are also the #1 provider of ONAP training with 3, 4, and 5 day in-person instructor-led classes. Additionally, we also provide custom engineering services to supplement your professional services staff should you need assistance.

The ANOD Reseller Opportunity
If you are a systems integrator or a technology vendor that needs to provide a complete solution, get access to the leading ONAP distribution through the Aarna Networks Reseller Program. Our reseller program provides partners the opportunity to expand their revenue, get into cutting edge 5G/edge computing deals by integrating ONAP into your solution.

Our projection is that the management, orchestration, and automation market will be $3B by 2024. In addition, ONAP can help you sell NFVI/VIM, VNFs, professional services, and hardware making the entire opportunity roughly $100B by 2024.

In addition, 5G and edge computing will require very different solutions from LTE, vCPE and other prior generation solutions. With ONAP, you can confidently address the entire gamut of customer requirements while promising no vendor lock-in through ONAP's open source approach.

By reselling ANOD, you can provide your customers support, so that they can confidently put ONAP in production.

Aarna Networks Reseller Program Overview
Our reseller program provides 4 tiers of participation:
- Registered
- Silver
- Gold
- Platinum

For each tier, there are benefits such as discounts, free training, and access to our resources.

Aarna Networks Reseller Program

Aarna Networks Reseller Program Tiers

Registered	Silver	Gold	Platinum
Entry level program for partners of any size that do not want to provide any revenue commitment.

Partner has full understanding of ONAP and how it helps their product or services portfolio. | This tier has a higher discount tier and is designed for partners that will commit to the required revenue level. The partner may choose to offer L1 support as well.

This tier also includes free classroom based trainings and will undergo Aarna certification. | This tier has even higher discounts for partners that meet our certification and revenue requirements.

This tier gains access to expanded benefits such as larger number of free classroom based trainings and dedicated Aarna support staff. | The highest level of the program is limited to partners that commit to making a significant investment. This tier enjoys the highest level of discount, access to a large number of dedicated Aarna staff members, and a large number of free classroom trainings. |

A partner's performance over the last 4 quarters will be used to adjust the tier either up or down.

In addition to the classroom training above, partners will also get access to free technical and sales training materials, marketing materials,and more.

JOIN US!

About Aarna Networks

Aarna Networks is a startup created in 2017 based in the San Francisco Bay Area that provides a commercial ONAP distribution. We believe that 5G/MEC is a once in a generation disruption in the industry that will transform every facet of business creating huge opportunities for all participants. Our team consists of open source experts that have worked on a variety of open source projects such as OpenStack, Kubernetes, Ceph and Cloud Foundry. We are active members in the ONAP community.